

# CEO | CHAIR MESSAGE

Congratulations to our team for another stellar year at Open Door Group!

Our commitment to the communities we serve continues to help us build trust and expand partnerships across the province. This year alone we acquired several new government contracts to enhance services to people with disabilities. We are proud to announce that ODG is now the Coordinator for the federal government Opportunities Fund in Southern BC, providing wage subsidy, disability supports/accommodations, and paid work experiences for people with disabilities.

In addition to the Opportunities Fund, ODG obtained three contracts to provide skills training for youth with disabilities in core locations: Kamloops, Vancouver, and Sechelt. This is an exciting new program affording the business community within the Retail, Hospitality, Security and Social Service sectors an integral role in service delivery, while providing sustainable employment to program graduates.

The Board has charted a course for increasing employer engagement in the next three years and has committed considerable financial resources to developing partnerships with business sectors and employers.

ODG also received word that our Employment Program of BC (EPBC) contracts have been renewed until March 2019. This wonderful news ensures long-term, stable funding, and allows ODG to build upon the foundation established since the program's inception in 2012.

On behalf of the Board, David and I would like to express our heartfelt gratitude to the entire ODG team for another year of stellar effort and sustainable growth. From our frontline staff at more than a dozen locations to our administrative staff in Vancouver who excel behind the scenes, every effort is appreciated as ODG increases its capacity to inspire all individuals to succeed.

Respectfully submitted,



Tom Burnell  
CEO



David Wells  
Chair

# ABOUT OPEN DOOR GROUP

**Open Door Group** is a CARF-accredited social enterprise that operates on the fundamental belief that all individuals have the right and the ability to succeed. Our programs and initiatives are built on strong community partnerships with those we serve, including program participants, community service providers, employers and business associations, and government. Our values are based on adhering to high standards of service delivery and treating everyone with respect.

**MISSION STATEMENT**  
**VISION STATEMENT**

Opening doors and inspiring all individuals to succeed  
A future where every individual's success and contribution creates thriving communities.

## IMPACT 2014 | 2015



*"Being employed means everything to me. Now I can pay my bills and socialize with my friends. It just feels good to say that I'm working and earning a good wage."*

Karen, EPBC Participant



*"Hiring someone with a disability was never an obligation; it was simply good for business!"*

Trish, Store Manager, PetLand



*"Long story short, Gardengate helped me rebuild my life. I was a wreck and this program helped give me the practical life skills I needed; everything from cooking to building up my work stamina to learning how to socialize."*

Jarrod, Gardengate participant



*"Thrive was instrumental in teaching me all the things I wasn't taught as a child. The skills I learned there have helped me live an independent life. I'm more comfortable now. I'm more confident and capable of handling life now."*

Justin, Thrive participant



# 1413

The number of people who found employment through ODG this year.

# 82%

The percentage of young people who found a work placement through our Job Options program.

# 16554lbs

The volume of organic produce donated back to the community by Gardengate.

# 731

The number of people who accessed the Thrive program.

# 62

The number of wage subsidies, work experience placements, living supports and disability supports we provided through our new Opportunities Fund program.

# 91%

The percentage of people who would recommend our services to a friend.

# 3584

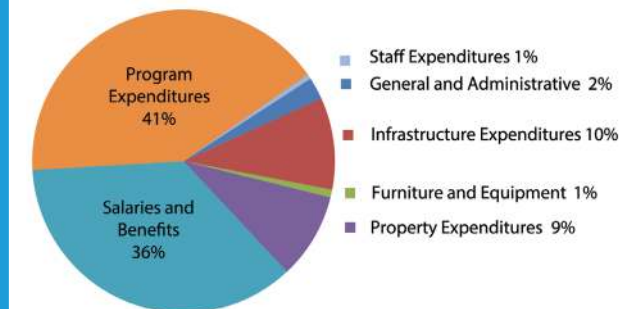
The number of people who accessed our skills training and development workshops.

# FINANCIAL STATEMENT

REVENUES	2015 (\$)		2014 (\$)	
Program Revenue	16,352,941	90.3%	15,931,966	89.7%
Infrastructure Fees	1,651,203	9.1%	1,774,029	10.0%
Project Income	16,777	0.1%	13,508	0.1%
Interest and Other	97,421	0.5%	\$44,385.00	0.2%
<b>TOTAL INCOME</b>	<b>18,118,342</b>	<b>100%</b>	<b>17,763,888</b>	<b>100%</b>

EXPENDITURES	2015 (\$)		2014 (\$)	
General and Administrative	400,097	2.4%	390,977	2.4%
Furniture and Equipment	143,901	0.9%	187,214	1.1%
Infrastructure Expenditures	1,651,203	9.8%	1,774,029	10.8%
Program Expenditures	6,944,399	41.3%	6,625,539	40.2%
Property Expenditures	1,539,624	9.1%	1,507,787	9.1%
Salaries and Benefits	6,070,685	36.1%	5,891,319	35.8%
Staff Expenditures	84,503	0.5%	101,823	0.6%
<b>TOTAL EXPENDITURES</b>	<b>16,834,412</b>	<b>100%</b>	<b>16,478,688</b>	<b>100%</b>

## Distribution of Expenses



## LOCATIONS



**Open Door Group Head Office:** 300-30 E6th Avenue, Vancouver BC

**Website:** [www.opendoorgroup.org](http://www.opendoorgroup.org)

**Email:** [info@opendoorgroup.org](mailto:info@opendoorgroup.org)

**Telephone:** 604.872.0770

**Toll-free:** 1.866.377.3670

**Fax:** 604.873.1758

Vancouver Downtown Eastside	Osoyoos
Kamloops North Shore	Lillooet
Kamloops South Shore	Sechelt
Chase and District	Gibsons
Oliver	

## A FEW OTHER THINGS WE'VE BEEN UP TO THIS YEAR...



**Project EveryBODY** is a collaboration among community organizations and non-profits that promotes community inclusion for people of all abilities. Led by Open Door Group, these events celebrate the achievements of persons with disabilities, and advocate toward creating a thriving community that is diverse and inclusive.

[www.projecteverybody.ca](http://www.projecteverybody.ca)



**UNTAPPED** supports BC employers in addressing skills shortages by providing tools to access skilled talent from candidate pools that may not have been traditionally targeted. These pools include persons with disabilities, Aboriginal job-seekers, youth, women, older workers and recent immigrants.

[www.untappedconference.ca](http://www.untappedconference.ca)



**Open Door Ventures CCC Ltd.** is a newly formed Community Contribution Company (CCC). As the enterprising arm of Open Door Group, the company's mandate is to generate profit while creating positive social impact. This is accomplished:

- Through a transparent impact investment policy that goes beyond "do no harm" by considering the social impact of each decision
- By feeding profits back to Open Door Group as a registered charity

[www.opendoorventures.ca](http://www.opendoorventures.ca)



**Buy Social Canada** advocates purchasing from social enterprises as the path to creating social value. The program has two objectives: to encourage social value purchasing across the community, private and public sectors; and to provide an external social enterprise certification program.

[www.buysocialcanada.ca](http://www.buysocialcanada.ca)

